Are you gearing up for this year's tax season by peeling through the federal tax code? What? You mean you're not reading through the dense, 72,000-page rule book that is the U.S. tax code to unearth potential tax breaks?

If you're a business owner, it's all too easy to miss out on viable tax breaks amidst the hustle and bustle of your day to day duties. Sure, you're well aware of the common tax deductions. But you have a hunch that you aren't capitalizing on less common, and more lucrative, tax break boons.

Should you purchase that new pick-up truck you desperately need for your construction operation before the end of the year or wait until the year turns? What aspects of your marketing and advertising services can you write-off? What're the benefits of paying taxes on an asset over time rather than one-time deductions? How can you accurately calculate your home office deduction? What new tax-breaks emerged in 2015? Which tax breaks take top priority and which ones are trivial? Unsure where to start? Not to fear, opportunities like these can easily be discovered and exploited by a seasoned CFO.

In fact, an outsourced CFO can do much more than fill your pockets with tax savings. They also specialize in forecasting your future financial performance, providing you with timely and granular financial analyses, and add a fresh strategic perspective to your business. But, if tax season snuck up on you this year and you need a quick fix to deductible discovery, you can use this tax break checklist. It lists tax breaks that may have evaded your detection up until this point. Let's change this year's taxes from the season of 'paying up' to the season of 'saving up'!

**BUSINESS** 

Consulting Fees

### **BUSINESS EXPENSES**

\_\_\_ This doesn't mean the room where you keep your laptop, pencil,

#### **HOME OFFICE**

and pad. It refers to a dedicated space that's been set aside for business use. Follow the steps below to calculate the exact	Software and Subscriptions
deduction for your home office.	☐ Deduct 100% of the cost in the year of purchase (pre
☐ Measure the space you're claiming as a home office.	☐ viously 3 year depreciation).
☐ Divide that by the total square footage of your home.	Auto Maintenance and Mileage
☐ Use that percentage to determine the fraction of expenses rent, mortgage, electricity,insurance, etc) you can write-off in relation to your home office.	<ul> <li>You can opt to apply the standard mileage rate or actual expenses (Choose whichever one results in a larger deduction).</li> </ul>
☐ Internet Access Charges (Business Usage Only).	☐ To calculate your mileage deduction using the stan
Office Supplies	dard mileage rate: take total business miles traversed and multiply it by \$0.575 per mile for 2015 deduc
$\square$ From staples to file cabinets to post-it notes.	tions or \$0.54 per mile for 2016.
Office Furniture	☐ To calculate the actual expenses: total your parking
☐ Deduct 100% of the cost in the year of purchase.	costs, tolls, maintenance, gas, etc, and pair each
☐ Deduct a portion of the expenses over a 7 year period	expense with the purpose of each trip.
(requires an IRS chart to make separate annual	Utilities
calculations).	☐ Water, power, trash, and telephone.
Other Office Equipment	For your telephone bill: deduct the percentage of
☐ Computers, copiers, fax machines, scanners, etc.	time used for business calls from your phone bill.
$\square$ Deduct 100% of the cost in the year of purchase.	Advertising and Marketing
$\square$ Deduct a portion of the expenses over a 5 year period.	☐ Must be directly related to your business
☐ Equipment repairs	☐ Website design
Building Repairs and Maintenance	☐ Online Services
Cleaning and Janitorial Services	☐ Consulting

# **BUSINESS**

DOSINESS
Depreciation
If you purchase property for your business, you won't be allowed to deduct the entire cost in the year of purchase. However, you can deduct a portion of it on an annual basis as the property depreciates.
Employees' Pay
$\square$ As long as you pay in cash, services, or property.
Cost of Goods Sold
<ul> <li>If you manufacture products or purchase them for resale.</li> </ul>
Employee Benefits
<ul> <li>Health plans, adoption assistance, educational assistance, and life insurance.</li> </ul>
Office Supplies
☐ Keep Extremely Accurate Records.
Employee or Client Gifts
☐ Up to \$25.00 per person annually.
Startup Expenses
☐ Deduct up to \$10,000.00
MEDICAL
Medical expenses for the family
Medical insurance paid
☐ For self-employed people, 100% can be deducted from gross income.
Prescription medicines and drugs
☐ Crutches, orthopedic shoes, etc.
☐ Hearing aids, eyeglasses, contact lenses.
☐ Equipment for disabled individuals.
<ul> <li>Alcohol and drug abuse programs and some stop- smoking treatments.</li> </ul>
$\ \square$ Weight-loss programs prescribed by a doctor.
Doctor and dentist payments
— Hospital and nurse payments
Tax deductible miles traveled for medical purposes
Nursing home modical expenses

Care provided for disabled children or spouse

☐ Child and dependent care credit

### **HOME**

- Home mortgage interest from form 1098
- Home second mortgage interest paid
- Real estate taxes paid
- State taxes paid with last year's return (if claiming itemized deductions)
- Personal property taxes paid (cars, boats, etc)
- \_\_\_ Rental management expenses
- Commissions for the sale of your home
- \_\_ Moving expenses
- Casualty and theft losses
- Services needed for a dependent during your work hours

# **CHARITY**

- Charitable cash contributions
  - ☐ If your contribution exceeds \$250, you must submit a letter from the charity organization.
- Fair market value of non-cash contributions to charities
- Unreimbursed expenses related to volunteer work
  - ☐ Meals, travel, accommodations, parking, etc.
- \_\_\_ Tax deductible mileage for volunteer purposes
- Donated clothing (value listed on receipt)

### **MEDICAL**

☐ Payment Plans

☐ Loans

Unreimbursed expenses related to your job
$\square$ Hotels, means of travel (air, rail, auto), on the road
expenses (dry cleaning, rental cars, etc).
Miles traveled related to your job
$\ \square$ Group off-site meetings on the same day to make it
easier to keep track of.
Union and professional dues
Investment related Expenses
☐ Paid advice or services
Refinancing points on a Mortgage
Accounting or legal fees involved with taxes
Cost of safe-deposit box used for investments or
business
Penalty on early withdrawal of savings
Alimony
Job-hunting expenses
IRA contributions
Last year's tax preparation fee
Clean energy credits for purchase of a hybrid car
Jury duty pay reimbursed to the employer
Interest
☐ Mortgage Interest
☐ Finance Charges

### **EDUCATION**

- \_\_\_ Student loan interest paid
- Hope and lifetime learning credits

This is a type of federal financial aid that doles out tax credits instead of tuition payment.

- \_\_\_ Professional journals, newspapers, and books for
- \_\_ professional enhancement
- Seminars, classes, and trainings for professional enhancement